

# PURCHASING AGENDA SUMMARY

**May 21, 2013**

(School Board Meeting Date)

**Key to Bid Categories:** **CAN** = Bid Cancellation, **CB** = Co-op Bid, **CT** = Contract Termination, **DN** = Direct Negotiation, **ER** = Emergency Ratification, **EX** = Bid Extension, **HPS** = Highest Point Score, **LRB** = Lowest Responsive Bid, **PB** = Piggy-Back Bid, **PS** = Professional Services, **RA** = Revised Award, **RB** = Re-Award Bid, **REJ** = Bid Rejection, **RFP** = Request for Proposal, **RN** = Bid Renewal, **SC** = State Contract, **SP** = Sale of Property, **SS** = Sole Source

<i><b>BID NUMBER</b></i>	<i><b>BID TITLE</b></i>	<i><b>BID CAT.</b></i>	<i><b>BID TERM</b></i>	<i><b>DESTINATION / REQUESTER</b></i>	<i><b>*FUND/ CC</b></i>	<i><b>**PROJECT /SUBPROJ</b></i>	<i><b>RECOMMENDED VENDOR</b></i>	<i><b>TOTAL \$ by VENDOR</b></i>	<i><b>TOTAL \$ of BID</b></i>	<i><b>COMMENTS</b></i>
13-640-269-EX	Cafeteria Paper & Supply Products	EX	6 mos.	Food Service Dept. Art Dunham	0410/5470	9502	Peninsular Paper Company	700,000.00	700,000.00 (estimate)	<b><i>Rationale:</i></b> Additional time is necessary to revise specifications and to re-bid contract.
13-192-270-EX	Floor Care Products	EX	6 mos.	Warehouse Dept. Joe Zihala	0100/5800		Buckeye Cleaning Center	31,000.00	31,000.00 (estimate)	<b><i>Rationale:</i></b> Additional time is necessary to revise specifications and to re-bid contract.
13-968-221	HVAC Renovations	LRB	N/A	Clearwater Fundamental M/S Doug Schoel	0370/0731 0371/0731	3500/3001 3500/3001	Air Mechanical & Service Corporation	657,500.00	657,500.00	
13-968-225	Parking Lot & Drainage Improvements	LRB	N/A	Clearwater H/S Nick Hriciga	0370/0711	3500/3006	Asphalt Engineering, Inc.	582,000.00	582,000.00	
13-968-228	Parking Lot & Drainage Improvements	LRB	N/A	Plumb E/S Nick Hriciga	0371/3431	3500/3004	Alto Construction Company, Inc.	381,234.96	381,234.96	

**\*Key to Fund Sources:**

0100: General Operating    0150: Workforce Development    03XX: Capital    0410: Food Service    0420: Contracted Programs    043X: ARRA Stimulus

**\*\*Key to Categorical Sources:**

23XX: Referendum Funds

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13-962-224	Blueprinting Services	LRB	2 yrs.	Facilities Planning, Design and Construction Dept. Rick Bevilacqua	Various	Various	Ridgeway's LLC, dba ARC	320,000.00	320,000.00 (estimate)	
13-968-220	HVAC Renovations	LRB	N/A	Seminole E/S Cliff Powers	0371/3911	3500/3001	Air Mechanical & Service Corporation	299,900.00	299,900.00	
13-968-222	Directional Boring & Hand Trenching	LRB	1 yr.	County Wide Rodger Williams	Various	Various	Equibore of America, Inc.	100,000.00	100,000.00 (estimate)	
13-855-215	Theatrical Lighting Controls & Equipment	LRB	N/A	Osceola Fundamental H/S David Swafford	0373/3031	3000/3000	DataPro Systems, Inc.	57,256.00	57,256.00	
13-165-271-PB	Career & Technology Ed (S.T.E.M.) Supplies & Equipment – Catalog Discount	PB	22 mos.	Food Service Dept. Art Dunham	0410/5470	9502	Milo Food Service Equipment Distribution	500,000.00	500,000.00 (estimate)	<b><i>Rationale:</i></b> Piggy-backing Palm Beach County Schools Bid #10C-52B.

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13-485- 114-RB	Custodial Supplies	RB	10 mos.	Warehouse Dept. Joe Zihala	0100/5800		Gem Supply Company, Inc. Sani-Chem Cleaning Supplies, Inc.	N/A	N/A	<b><i>Rationale:</i></b> The previous vendor awarded item numbers 5, 26, 57, 65 & 87 on March 12, 2013, has been found in default. Items being re- awarded to next lowest bidders or will be purchased on the open market as needed.

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13-785-160	Diplomas	REJ	N/A	County Wide Pam Moore						<b><i>Rationale:</i></b> After bids were received and opened, the State of Florida announced changes in the information which must be placed on the diplomas. All bids are being rejected. The District will re-bid with revised specifications once the final information has been received from the state.
13-192-192	Dishwashing Products	REJ	N/A	Food Service Dept. Art Dunham						<b><i>Rationale:</i></b> Eight bids were received, all bids were non-responsive. Specifications will be revised and contract will be re-bid.

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13-840-273-RN	TV Studio	RN	1 yr	Library Media Dept. Bonnie Kelly	0100/var.	Various	Encore Broadcast Solutions	180,000.00	180,000.00 (maximum estimate)	
13-750-276-RN	Concrete-Redi Mix	RN	1 yr.	Maintenance Dept. Rodger Williams	0100/5370		Concrete on Call	65,000.00	65,000.00 (estimate)	
13-205-280-SS	Sole Source Software and Support Upgrade: Elke	SS	N/A	Technology Information System Dept. David DiLeonardo	0371/5140 0100/5140	9615 9902	Infor, Inc.	396,176.40	396,176.40	<b><i>Rationale:</i></b> This vendor is the developer and sole distributor of the EAM (Enterprise Asset Management) software system. Infor, Inc. has acquired the Elke product and the EAM software solution is designed to upgrade the outdated capabilities of the current Elke System.

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13-205-247-SS	Sole Source Portable Encoders	SS	1 yr.	County Wide Bonnie Kelley	0371/5140	3299/3299	JDL Horizons LLC	252,339.75	252,339.75	<b><i>Rationale:</i></b> The vendor has the exclusive distribution rights for Video Furnace Products & Service from HaiVision Network Video.
13-205-279-SS	Sole Source Computer Software License Agreement	SS	1 yr.	Dropout Prevention Dept. Diana Lenox	0100/5300	9903	NCS Pearson, Inc.	179,780.00	179,780.00	<b><i>Rationale:</i></b> The vendor is the developer and holds the copyrights & sole distribution rights to this software.
13-480-264-SS	Sole Source Instructional Books	SS	N/A	Elementary Language Arts & Reading Dept. Kathleen Young- Parker	0420/5810	A630	Heinemann	77,922.75	77,922.75	<b><i>Rationale:</i></b> This vendor holds the copyrights and distribution rights for these instructional books.

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13-205-274-SS	Sole Source Copyrighted Online Subscription	SS	1yr	County Wide Pat Lusher	0100/5280	2330	BrainPOP.Com LLC	57,690.00	57,690.00	<b><i>Rationale:</i></b> The vendor is the developer and holds the copyrights to this software
13-205-272-SS	Sole Source Software and Support	SS	1 yr.	M.I.S. Dept. Robert Liles	0100/5140	9902	Tools4ever, Inc.	36,552.00	36,552.00	<b><i>Rationale:</i></b> The vendor owns the proprietary rights to this software and is the sole provider of professional support services.

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# PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 21, 2013**

**Bid No:** 13-640-269-EX

**Bid Title:** Cafeteria Paper & Supply Products

**Original Bid No:** 10-640-229

Recommend approval of this agenda item under the specific category checked below.

**Agenda Item Categories:**

- ☐ Lowest Responsive Bid   ☐ Request for Proposal   ☐ Reject Bids   ☐ Piggy-Back Bid per 6A-1.012 (6)   ☐ Sale of Property  
☐ Revised Award \*   ☐ Highest Point Score   ☐ Re-Award (partial/whole) \*   ☐ State Contract per 6A-1.012 (5)  
☐ Renewal of Contract   ☐ Contract/Bid Termination \*   ☒ Contract Extension \* Term: 6 mos.   ☐ Co-Op Bid  
☐ Professional Services per FS 287.055   ☐ Direct Negotiation per 6A-1.012 (14)   ☐ Emergency Ratification \*

**Contract Period:** 7/1/13 thru 12/31/13

☐ N/A - One Time Purchase

**Contract Value:** \$ 700,000.00

**Contract Type:**   ☒ Estimated Dollar Amount   ☐ Firm, Fixed Dollar Amount   ☐ Firm, Fixed Unit Prices   ☒ Firm, Fixed Fees or Discounts

<b>Renewal Options:</b>	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None
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**\* Rationale/Reason**

Additional time is necessary to revise specifications and re-bid contract.

☐ **Reason for Submittal to Board Under Separate Cover:**

\_\_\_\_\_

Bidders Solicited: \_\_\_\_\_ Bids Received: \_\_\_\_\_ Late Bids: \_\_\_\_\_ Rejected Bids: \_\_\_\_\_ ☒ N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB  
**Title:** Director, Purchasing Department

**For:** Food Service Department

**Requested By:** Art Dunham  
**Title:** Director, Food Service Department

**Buyer:** Jena Grage

**Recommended award by vendor as follows:**

**PENINSULAR PAPER COMPANY (V-1725)**

Provide and deliver all types of paper & supply products for delivery to approximately **119** District facilities. The **Fixed Fees** for each product will remain firm for the length of the contract period. The **Fixed Fee** includes the distributor's overhead, profit, freight, and handling charges. The distributor may petition for product price increases every six months based upon published third-party market indicators.

# PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 21, 2013**

**Bid No:** 13-192-270-EX

**Bid Title:** Floor Care Products

**Original Bid No:** 10-192-179

Recommend approval of this agenda item under the specific category checked below.

**Agenda Item Categories:**

- ☐ Lowest Responsive Bid   ☐ Request for Proposal   ☐ Reject Bids   ☐ Piggy-Back Bid per 6A-1.012 (6)   ☐ Sale of Property  
☐ Revised Award \*   ☐ Highest Point Score   ☐ Re-Award (partial/whole) \*   ☐ State Contract per 6A-1.012 (5)  
☐ Renewal of Contract   ☐ Contract/Bid Termination \*   ☒ Contract Extension \* Term: 6 mos.   ☐ Co-Op Bid  
☐ Professional Services per FS 287.055   ☐ Direct Negotiation per 6A-1.012 (14)   ☐ Emergency Ratification \*

**Contract Period:** 5/26/13 thru 11/25/13

☐ N/A - One Time Purchase

**Contract Value:** \$ 31,000.00

**Contract Type:**   ☒ Estimated Dollar Amount   ☐ Firm, Fixed Dollar Amount   ☒ Firm, Fixed Unit Prices   ☐ Firm, Fixed Fees or Discounts

<b>Renewal Options:</b>	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None

\* **Rationale/Reason**

\_\_\_\_\_

☐ **Reason for Submittal to Board Under Separate Cover:**

Additional time is necessary to revise specifications and re-bid contract.

Bidders Solicited: \_\_\_\_ Bids Received: \_\_\_\_ Late Bids: \_\_\_\_ Rejected Bids: \_\_\_\_ ☒ N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB  
**Title:** Director, Purchasing Department

**For:** Warehouse Department

**Requested By:** Douglas A. Abbott  
**Title:** General Manager Operations, WPSC

**Buyer:** Jena Grage

**Requested By:** Joe Zihala  
**Title:** Warehouse Coordinator, WPSC

**Recommended award by vendor as follows:** (see attached)

Provide and deliver **Floor Care Products** on an as needed basis, with firm pricing for the contract period.

**Category #2**

**BUCKEYE CLEANING CENTERS (V-18587)**

ITEM NO.	DESCRIPTION	TERMS ITEM NO.	CLASS, BRAND & PRODUCT NUMBER BID	STANDARD SHIPPING CONTAINER	MINIMUM ORDER QUANTITY	UNIT PRICE
1	Floor Finish, Special	48531694	Buckeye – Castleguard High Speed 25% Solids	Standard Pack 5 Gal. Action Pack	None	\$87.95
2	Floor Finish, Special	48531696	Buckeye – Liquid-Max Non Buffing	Standard Pack 5 Gal. Action Pack	None	79.59
3	Finish Remover, Special	48531697	Buckeye - S.W.A.T. NA	Standard Pack 5 Gal. Action Pack	None	41.82

Note: Pricing listed above is for any order regardless of the case quantity.

**Category #1**

**LEXON, INC**

Lexon, Inc. is unable to extend contract pricing for six (6) months, therefore, those items will be purchased on the open market as needed.

# PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 21, 2013**

**Bid No:** 13-968-221

**Bid Title:** HVAC Renovations

**Original Bid No:** N/A

Recommend approval of this agenda item under the specific category checked below.

## Agenda Item Categories:

- ☒ Lowest Responsive Bid   ☐ Request for Proposal   ☐ Reject Bids   ☐ Piggy-Back Bid per 6A-1.012 (6)   ☐ Sale of Property  
☐ Revised Award \*   ☐ Highest Point Score   ☐ Re-Award (partial/whole) \*   ☐ State Contract per 6A-1.012 (5)  
☐ Renewal of Contract   ☐ Contract/Bid Termination \*   ☐ Contract Extension \* Term: \_\_\_\_\_   ☐ Co-Op Bid  
☐ Professional Services per FS 287.055   ☐ Direct Negotiation per 6A-1.012 (14)   ☐ Emergency Ratification \*

**Contract Period:** \_\_\_\_\_ thru ☒ N/A - One Time Purchase

**Contract Value:** \$ 657,500.00

**Contract Type:**   ☐ Estimated Dollar Amount   ☒ Firm, Fixed Dollar Amount   ☐ Firm, Fixed Unit Prices   ☐ Firm, Fixed Fees or Discounts

<b>Renewal Options:</b>	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None

\* **Rationale/Reason**

\_\_\_\_\_

☐ **Reason for Submittal to Board Under Separate Cover:**

\_\_\_\_\_

Bidders Solicited: 442   Bids Received: 6   Late Bids: 0   Rejected Bids: 1   ☐ N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB

**For:** Clearwater Fundamental Middle School

**Title:** Director, Purchasing Department

**Requested By:** Edward Ural

**Buyer:** Christine Roney

**Title:** Director Facilities Planning, Design & Construction

**Recommended award by vendor as follows:**

## AIR MECHANICAL & SERVICE CORPORATION

Provide labor and materials to modify and fully install new HVAC mechanical systems as per plans and specifications.

# PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 21, 2013**

**Bid No:** 13-968-225

**Bid Title:** Parking Lot & Drainage Improvements

**Original Bid No:** N/A

Recommend approval of this agenda item under the specific category checked below.

## Agenda Item Categories:

- ☒ Lowest Responsive Bid   ☐ Request for Proposal   ☐ Reject Bids   ☐ Piggy-Back Bid per 6A-1.012 (6)   ☐ Sale of Property  
☐ Revised Award \*   ☐ Highest Point Score   ☐ Re-Award (partial/whole) \*   ☐ State Contract per 6A-1.012 (5)  
☐ Renewal of Contract   ☐ Contract/Bid Termination \*   ☐ Contract Extension \* Term: \_\_\_\_\_   ☐ Co-Op Bid  
☐ Professional Services per FS 287.055   ☐ Direct Negotiation per 6A-1.012 (14)   ☐ Emergency Ratification \*

**Contract Period:** \_\_\_\_\_ thru ☒ N/A - One Time Purchase

**Contract Value:** \$ 582,000.00

**Contract Type:**   ☐ Estimated Dollar Amount   ☒ Firm, Fixed Dollar Amount   ☐ Firm, Fixed Unit Prices   ☐ Firm, Fixed Fees or Discounts

<b>Renewal Options:</b>	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None

\* **Rationale/Reason**

\_\_\_\_\_

☐ **Reason for Submittal to Board Under Separate Cover:**

\_\_\_\_\_

Bidders Solicited: 390   Bids Received: 1   Late Bids: 0   Rejected Bids: 0   ☐ N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB   **For:** Clearwater High School  
**Title:** Director, Purchasing Department

**Requested By:** Edward Ural   **Buyer:** Christine Roney  
**Title:** Director Facilities Planning, Design & Construction

**Recommended award by vendor as follows:**

**ASPHALT ENGINEERING, INC.**

Provide labor and materials to complete the proposed paving and drainage improvements to the parking lot as per plans and specifications.

# PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 21, 2013**

**Bid No:** 13-968-228

**Bid Title:** Parking Lot & Drainage Improvements

**Original Bid No:** N/A

Recommend approval of this agenda item under the specific category checked below.

## **Agenda Item Categories:**

- ☒ Lowest Responsive Bid   ☐ Request for Proposal   ☐ Reject Bids   ☐ Piggy-Back Bid per 6A-1.012 (6)   ☐ Sale of Property  
☐ Revised Award \*   ☐ Highest Point Score   ☐ Re-Award (partial/whole) \*   ☐ State Contract per 6A-1.012 (5)  
☐ Renewal of Contract   ☐ Contract/Bid Termination \*   ☐ Contract Extension \* Term: \_\_\_\_\_   ☐ Co-Op Bid  
☐ Professional Services per FS 287.055   ☐ Direct Negotiation per 6A-1.012 (14)   ☐ Emergency Ratification \*

**Contract Period:** \_\_\_\_\_ thru ☒ N/A - One Time Purchase

**Contract Value:** \$ 381,234.96

**Contract Type:**   ☐ Estimated Dollar Amount   ☒ Firm, Fixed Dollar Amount   ☐ Firm, Fixed Unit Prices   ☐ Firm, Fixed Fees or Discounts

<b>Renewal Options:</b>	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None
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\* **Rationale/Reason**

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☐ **Reason for Submittal to Board Under Separate Cover:**

\_\_\_\_\_

Bidders Solicited: 390   Bids Received: 2   Late Bids: 0   Rejected Bids: 0   ☐ N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB   **For:** Plumb Elementary School  
**Title:** Director, Purchasing Department

**Requested By:** Edward Ural   **Buyer:** Christine Roney  
**Title:** Director Facilities Planning, Design & Construction

**Recommended award by vendor as follows:**

**ALTO CONSTRUCTION COMPANY, INC.**

Provide labor and materials to complete the proposed paving and drainage improvements to the parking lot as per plans and specifications.

# PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 21, 2013**

**Bid No:** 13-968-224

**Bid Title:** Blueprinting Services

**Original Bid No:** N/A

Recommend approval of this agenda item under the specific category checked below.

## ***Agenda Item Categories:***

- ☒ Lowest Responsive Bid   ☐ Request for Proposal   ☐ Reject Bids   ☐ Piggy-Back Bid per 6A-1.012 (6)   ☐ Sale of Property  
☐ Revised Award \*   ☐ Highest Point Score   ☐ Re-Award (partial/whole) \*   ☐ State Contract per 6A-1.012 (5)  
☐ Renewal of Contract   ☐ Contract/Bid Termination \*   ☐ Contract Extension \* Term: \_\_\_\_\_   ☐ Co-Op Bid  
☐ Professional Services per FS 287.055   ☐ Direct Negotiation per 6A-1.012 (14)   ☐ Emergency Ratification \*

**Contract Period:** 6/16/13 thru 6/15/15

☐ N/A - One Time Purchase

**Contract Value:** \$ 320,000.00

**Contract Type:**   ☒ Estimated Dollar Amount   ☐ Firm, Fixed Dollar Amount   ☒ Firm, Fixed Unit Prices   ☐ Firm, Fixed Fees or Discounts

<b>Renewal Options:</b>	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
	1	6-months	2 - year	

\* **Rationale/Reason**

\_\_\_\_\_

☐ **Reason for Submittal to Board Under Separate Cover:**

\_\_\_\_\_

Bidders Solicited: 395   Bids Received: 4   Late Bids: 0   Rejected Bids: 0   ☐ N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB

**For:** Facilities Planning, Design and Construction Department

**Title:** Director, Purchasing Department

**Requested By:** Edward Ural

**Buyer:** Christine Roney

**Title:** Director Facilities Planning, Design & Construction

**Recommended award by vendor as follows:** (see attached)

## **RIDGEWAY'S LLC, DBA ARC.**

Provide and deliver blueprinting services, furnish blueprinting materials and supplies, including pick-up and delivery, on an as needed basis, county wide, at the unit pricing listed below:

### **UNIT FEE SCHEDULE**

#### ***I). LARGE FORMAT (Sizes 18 x 24; 24 x 36, 30 x 36, 30 x 42, etc.):***

- |  |                        |
|--|------------------------|
| A. Blue Line Printing/Cost Per Square Foot                         | \$ 0.20/sq. ft.        |
| B. Binding of Blueprints or Large Format Bonds                     | \$n/c /set             |
| C. Scan Drawings From Drawing to a Disc or CD (provided by vendor) | \$0.10/sq. ft.         |
| D. Reproducible  |                        |
| 1. Bond – Translucent Bond   | \$0.35/sq. ft. or each |
| 2. Sepia Mylar   | \$0.17/sq. ft. or each |
| 3. Sepia Paper   | \$0.35/sq. ft. or each |

#### ***II). 8.5 x 11 XEROX COPIES:***

- |  |                |                 |
|--|----------------|-----------------|
| A. Unit Cost Per Copy                        | \$0.028/1-side | \$0.056/2-sides |
| B. Unit Cost For Card Stock                  | \$0.55/1-side  | \$1.10/2-sides  |
| C. Unit Cost Screw Post Set of approx. 250   | \$4.00/book    |                 |
| D. Unit Cost Spiral Punch Set of approx. 250 | \$0.25/book    |                 |
| E. Unit Cost Color Paper                     | \$0.07/each    |                 |
| F. Unit Cost Laminate (Thickness .05)        | \$3.50/each    |                 |

#### ***III). SPECIAL SERVICES:***

- |  |                |
|--|----------------|
| A. Large Format Xerox                                  |                |
| 1. Translucent Bond                                    | \$0.35/sq ft.  |
| 2. Mylar   | \$0.95/sq ft.  |
| 3. Vellum  | \$0.35/sq ft.  |
| 4. Bond  | \$0.05/sq ft.  |
| B. Large Format Digital Color- Presentation Bond Media | \$6.50/sq ft.  |
| C. Color Laser – 8 ½ “ x 11”                           | \$0.25/sq ft.  |
| D. Color Bubble Jet                                    | \$12.00/sq ft. |
| E. Cad Plotting:                                       |                |
| 1. Black & White                                       | \$0.40/sq ft.  |
| 2. Color   | \$1.25/sq ft.  |
| F. Mounting – Foam Core                                | \$4.00/sq ft.  |
| Lamination 2 sided                                     | \$0.50/sq ft.  |

#### ***IV). SUPPLIES:***

- |                      |                     |
|----------------------|---------------------|
| A. Xerox Bond 20 lb  |                     |
| 1. 24 x 36           | \$179.35/250 sheets |
| 2. 30 x 42           | \$121.89/100 sheets |
| B. Xerox Vellum 20lb |                     |
| 1. 24 x 36           | \$636.84/250 sheets |
| 2. 30 x 42           | \$425.19/100 sheets |
| C. Xerox 2510 Toner  | \$299.95/each       |

## **Section IX - Other Services/Capabilities**

<b>Category</b>	<b>Description</b>	<b>U/M</b>	<b>PRICE</b>
<b>Category 1 - Large-format Document Management Services</b>			
0905	Convert Native File (DWG, DGN, etc...) to Black & White Tiff or PDF Format - per drawing	each	<u>\$5.00</u>
0906	Convert Plot File to Black & White Tiff or PDF Format - per drawing	each	<u>\$2.50</u>
0907	Convert PDF or DWF to Black & White Tiff Format - per drawing	each	<u>\$2.50</u>
0910	Scan Hardcopy Plans to Black & White Tiff or PDF Format - per drawing	each	<u>\$3.00</u>
0915	Rename Digital Files - per file	each	<u>\$1.00</u>
<b>Category 2 - Large-format Black &amp; White (high-speed) Plan Printing Services</b>			
1015	Fullsize large format B&W bond prints - from hardcopy - 1st print	sq ft	<u>\$0.05</u>
1016	Fullsize large format B&W bond prints - from hardcopy - add'l prints	sq ft	<u>\$0.05</u>
1025	Reduce to halfsize B&W bond Prints - from hardcopy - 1st print	sq ft	<u>\$0.20</u>
1026	Halfsize large-format B&W bond prints - from hardcopy - add'l prints	sq ft	<u>\$0.05</u>
1035	Fullsize large format B&W bond plots - from plot files - 1st print	sq ft	<u>\$0.40</u>
1035F	Fullsize large format B&W bond plots - from plot files - 1st print - File Job	sq ft	<u>\$0.40</u>
1036	Fullsize Large Format B&W bond prints - from digital files - add'l prints	sq ft	<u>\$0.40</u>
1036F	Fullsize Large Format B&W bond prints - from digital files - add'l prints - File Job	sq ft	<u>\$0.40</u>
1045	Reduce to halfsize B&W bond plots - from plot files - 1st print	sq ft	<u>\$0.40</u>
1045F	Reduce to halfsize B&W bond plots - from plot files - 1st print - File Job	sq ft	<u>\$0.40</u>
1046	Halfsize large-format B&W bond prints - from digital files - add'l prints	sq ft	<u>\$0.40</u>
1046F	Halfsize large-format B&W bond prints - from digital files - add'l prints - File Job	sq ft	<u>\$0.40</u>
1050	Digital Plan Publishing - Tiff or PDF format - CD or DVD included - FullSize only - 1st set	sq ft	<u>\$0.10</u>
1215	Large-format black & white copies - on transbond	sq ft	<u>\$0.35</u>
1315	Large-format B&W copies - on vellum	sq ft	<u>\$0.35</u>
1415	Large-format black & white copies - on mylar	sq ft	<u>\$0.95</u>
<b>Category 3 - Large-format Bindery Services</b>			
1650	Large-format set binding - stapled	set	<u>\$0.00</u>
1695	Wrap large-format prints for mail/freight delivery	roll	<u>\$2.00</u>
1696	Wrap large-format prints for mail/freight delivery - under 10lbs	roll	<u>\$6.00</u>
1697	Wrap large-format prints for mail/freight delivery - 10lbs to 25lbs	roll	<u>\$8.50</u>
1698	Wrap large-format prints for mail/freight delivery - over 25lbs	roll	<u>\$9.75</u>
<b>Category 4 - Large-format Black &amp; White InkJet CAD Printing Services</b>			
1705	Black & white CAD plots - inkjet - on plain 20lb bond paper	sq ft	<u>\$0.40</u>
1715	Black & white CAD plots - inkjet - on presentation bond paper (24lb)	sq ft	<u>\$2.20</u>
1720	Black & white CAD plots - inkjet - on presentation bond paper (32lb)	sq ft	<u>\$2.50</u>
1725	Black & white CAD plots - inkjet - on presentation bond paper (46lb)	sq ft	<u>\$2.85</u>
<b>Category 5 - Large-format Black &amp; White Electronic Doc Mgmt Services</b>			
1925	Large-format black & white scan-to-file	sq ft	<u>\$0.10</u>
1965	Write black & white scans / files to CD or other storage media per 100MB	each	<u>\$5.00</u>
<b>Category: 6 Large-format Color InkJet CAD Printing Services</b>			
2043	Color Prints of line drawings - from digital file - 1st print on 20lb paper	sq ft	<u>\$1.25</u>

Category	Description	U/M	PRICE
<b>Category 7 - Large-format Color InkJet Postscript Printing Services</b>			
2120	Color Postscript prints on Presentation Bond paper (32lb)	sq ft	<u>\$5.50</u>
2125	Color Postscript prints on Presentation Bond paper (46lb)	sq ft	<u>\$6.50</u>
<b>Category 8 - Large-format Color Graphic Doc Mgmt Services</b>			
2225	Large-format Graphic color scanning	sq ft	<u>\$3.50</u>
<b>Category 9 - Large-format Finishing - Mounting Services</b>			
3315	Mount on 3/16" white foamcore	sq ft	<u>\$4.00</u>
3317	Mount on 3/16" black foamcore	sq ft	<u>\$4.00</u>
<b>Category 10 - Large-format Finishing - Laminating Services</b>			
3505	Set-up charge large-format laminating	job	<u>\$n/c</u>
3540	Front laminating with gloss - 3 mil (hot)	sq ft	<u>\$0.50</u>
3570	Back laminating with gloss - 3 mil (hot)	sq ft	<u>\$0.50</u>
<b>Category 11 - Small-format Black &amp; White Copying and Digital Printing Services</b>			
4110	8 1/2 x 11 black & white copies on standard white paper	each	<u>\$0.28</u>
4110F	8 1/2 x 11 black & white copies on standard white paper - File Job	each	<u>\$0.28</u>
4111	8 1/2 x 11 black & white copies on standard color paper	each	<u>\$0.07</u>
4114	8 1/2 x 11 black & white copies on white card stock	each	<u>\$0.55</u>
4115	8 1/2 x 11 black & white copies on standard color card stock	each	<u>\$0.65</u>
4210	8 1/2 x 11 black & white prints on standard white paper - 2 Sided	each	<u>\$0.56</u>
4210F	8 1/2 x 11 black & white prints on standard white paper - 2 Sided File Job	each	<u>\$0.56</u>
4211	8 1/2 x 11 black & white prints on standard color paper - 2 Sided	each	<u>\$0.14</u>
4280	Digital Specs 8.5 x 11 - Tiff or PDF format - CD or DVD included - 1st set	each	<u>\$0.04</u>
<b>Category 12 - Small-format Color Copying and Digital Printing Services</b>			
5112	8 1/2 x 11 color laser copies on 28lb laser grade paper	each	<u>\$0.25</u>
5152	11 x 17 color laser copies on 28lb laser grade paper	each	<u>\$0.55</u>
5212	8 1/2 x 11 digital color prints on 28lb laser grade paper	each	<u>\$0.25</u>
5252	11 x 17 digital color prints on 28lb laser grade paper	each	<u>\$0.55</u>
<b>Category 13 - Small-format Finishing Services</b>			
6110	Gloss lamination - 8 1/2 x 11 - 3 mil	each	<u>\$1.75</u>
<b>Category 14 - Small-format Bindery Services</b>			
7309	GBC punching sheets	sheet	<u>\$0.01</u>
7340	ACCO bind book (up to 3.5")	book	<u>\$0.65</u>
7401	GBC bind book with 1/4" binder	book	<u>\$0.75</u>
7405	GBC bind book with 5/16" binder	book	<u>\$0.75</u>
7409	GBC bind book with 3/8" binder	book	<u>\$0.75</u>
7413	GBC bind book with 7/16" binder	book	<u>\$0.85</u>
7417	GBC bind book with 1/2" binder	book	<u>\$0.85</u>
7421	GBC bind book with 9/16" binder	book	<u>\$0.85</u>
7425	GBC bind book with 5/8" binder	book	<u>\$0.95</u>
7429	GBC bind book with 3/4" binder	book	<u>\$0.95</u>
7433	GBC bind book with 7/8" binder	book	<u>\$0.95</u>
7437	GBC bind book with 1" binder	book	<u>\$1.10</u>

**Category 14 - Small-format Bindery Services**

7441	GBC bind book with 1-1/8" binder	book	<u>\$1.10</u>
7445	GBC bind book with 1-1/4" binder	book	<u>\$1.10</u>
7449	GBC bind book with 1-1/2" binder	book	<u>\$1.25</u>
7453	GBC bind book with 1-3/4" binder	book	<u>\$1.25</u>
7457	GBC bind book with w/2" binder	book	<u>\$1.50</u>
7701	Screw-Post bind book with 1/4" posts	book	<u>\$4.00</u>
7705	Screw-Post bind book with 3/8" posts	book	<u>\$4.00</u>
7709	Screw-Post bind book with 7/16" posts	book	<u>\$4.00</u>
7713	Screw-Post bind book with 1/2" posts	book	<u>\$4.00</u>
7717	Screw-Post bind book with 9/16" posts	book	<u>\$4.00</u>
7721	Screw-Post bind book with 3/4" posts	book	<u>\$4.00</u>
7725	Screw-Post bind book with 7/8" posts	book	<u>\$4.00</u>
7729	Screw-Post bind book with 1" posts	book	<u>\$4.00</u>
7733	Screw-Post bind book with 1-1/4" posts	book	<u>\$4.00</u>
7737	Screw-Post bind book with 1-3/8" posts	book	<u>\$4.00</u>
7741	Screw-Post bind book with 1-7/16" posts	book	<u>\$4.00</u>
7745	Screw-Post bind book with 1-1/2" posts	book	<u>\$4.00</u>
7749	Screw-Post bind book with 1-9/16" posts	book	<u>\$4.00</u>
7753	Screw-Post bind book with 1-3/4" posts	book	<u>\$4.00</u>
7757	Screw-Post bind book with 1-7/8" posts	book	<u>\$4.00</u>
7761	Screw-Post bind book with 2" posts	book	<u>\$4.00</u>
7765	Screw-Post bind book with 2-1/4" posts	book	<u>\$4.00</u>
7769	Screw-Post bind book with 2-3/8" posts	book	<u>\$4.00</u>
7773	Screw-Post bind book with 2-7/16" posts	book	<u>\$4.00</u>
7777	Screw-Post bind book with 2-1/2" posts	book	<u>\$4.00</u>
7781	Screw-Post bind book with 2-9/16" posts	book	<u>\$4.00</u>
7785	Screw-Post bind book with 2-3/4" posts	book	<u>\$4.00</u>
7789	Screw-Post bind book with 2-7/8" posts	book	<u>\$4.00</u>
7793	Screw-Post bind book with 3" posts	book	<u>\$4.00</u>

**Category 15 - Minimum Charges**

9180	Order Processing	each	<u>\$n/c</u>
9200	Hand-time charge per 1/4 hour	each	<u>\$15.00</u>
9204	Labor-SF Color per 1/4 hour	each	<u>\$15.00</u>

**Category 16 - Local Delivery Services**

9809	Fuel Surcharge	each	<u>\$n/c</u>
9810	Delivery Charge	each	<u>\$n/c</u>
	3rd Party Delivery	each	<u>\$n/c</u>
	3rd Party Rush Delivery	each	<u>\$n/c</u>

**SUPPLIES**

11306OC	Xerographic 20# bond 24x 36 (100 pk)	each	<u>\$87.17</u>
11308OC	Xerographic 20# bond 24x 36 (100pk)	each	<u>\$87.17</u>
11406OC	Xerographic 20# bond 24x 36 (250 pk)	each	<u>\$179.35</u>
11705OC	Xerographic 20# vellum 24x 36 (100pk)	each	<u>\$242.50</u>
11706OC	xerographic 20# vellum 30x 42 (100pk)	each	<u>\$299.95</u>

# PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 21, 2013**

**Bid No:** 13-968-220

**Bid Title:** HVAC Renovations

**Original Bid No:** N/A

Recommend approval of this agenda item under the specific category checked below.

## Agenda Item Categories:

- ☒ Lowest Responsive Bid   ☐ Request for Proposal   ☐ Reject Bids   ☐ Piggy-Back Bid per 6A-1.012 (6)   ☐ Sale of Property  
☐ Revised Award \*   ☐ Highest Point Score   ☐ Re-Award (partial/whole) \*   ☐ State Contract per 6A-1.012 (5)  
☐ Renewal of Contract   ☐ Contract/Bid Termination \*   ☐ Contract Extension \* Term: \_\_\_\_\_   ☐ Co-Op Bid  
☐ Professional Services per FS 287.055   ☐ Direct Negotiation per 6A-1.012 (14)   ☐ Emergency Ratification \*

**Contract Period:** \_\_\_\_\_ thru ☒ N/A - One Time Purchase

**Contract Value:** \$ 299,900.00

**Contract Type:**   ☐ Estimated Dollar Amount   ☒ Firm, Fixed Dollar Amount   ☐ Firm, Fixed Unit Prices   ☐ Firm, Fixed Fees or Discounts

<b>Renewal Options:</b>	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None
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\* **Rationale/Reason**

\_\_\_\_\_

☐ **Reason for Submittal to Board Under Separate Cover:**

\_\_\_\_\_

Bidders Solicited: 334   Bids Received: 4   Late Bids: 0   Rejected Bids: 0   ☐ N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB   **For:** Seminole Elementary School  
**Title:** Director, Purchasing Department

**Requested By:** Edward Ural   **Buyer:** Christine Roney  
**Title:** Director Facilities Planning, Design & Construction

**Recommended award by vendor as follows:**

## AIR MECHANICAL & SERVICE CORPORATION

Provide labor and materials to modify and fully install new HVAC mechanical systems as per plans and specifications.

# PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 21, 2013**

**Bid No:** 13-968-222

**Bid Title:** Directional Boring & Hand Trenching

**Original Bid No:** N/A

Recommend approval of this agenda item under the specific category checked below.

## Agenda Item Categories:

- ☒ Lowest Responsive Bid   ☐ Request for Proposal   ☐ Reject Bids   ☐ Piggy-Back Bid per 6A-1.012 (6)   ☐ Sale of Property  
☐ Revised Award \*   ☐ Highest Point Score   ☐ Re-Award (partial/whole) \*   ☐ State Contract per 6A-1.012 (5)  
☐ Renewal of Contract   ☐ Contract/Bid Termination \*   ☐ Contract Extension \* Term: \_\_\_\_\_   ☐ Co-Op Bid  
☐ Professional Services per FS 287.055   ☐ Direct Negotiation per 6A-1.012 (14)   ☐ Emergency Ratification \*

**Contract Period:** 7/1/13 thru 6/30/14

☐ N/A - One Time Purchase

**Contract Value:** \$ 100,000.00

**Contract Type:**   ☒ Estimated Dollar Amount   ☐ Firm, Fixed Dollar Amount   ☒ Firm, Fixed Unit Prices   ☐ Firm, Fixed Fees or Discounts

<b>Renewal Options:</b>	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
	2	6-months	1 - year	

\* **Rationale/Reason**

\_\_\_\_\_

☐ **Reason for Submittal to Board Under Separate Cover:**

\_\_\_\_\_

Bidders Solicited: 482   Bids Received: 2   Late Bids: 0   Rejected Bids: 1   ☐ N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB  
**Title:** Director, Purchasing Department

**For:** Countywide

**Requested By:** Edward Ural  
**Title:** Director Facilities Planning, Design & Construction

**Buyer:** Christine Roney

**Recommended award by vendor as follows:** (see attached)

## **EQUIBORE OF AMERICA, INC.**

Provide labor, materials and all equipment necessary to perform directional boring, also commonly called Horizontal Directional Drilling (HDD) for, but not limited to, electrical, fire alarm, intercom, and security installations, at various facilities county wide, per specifications.

### **DIRECTIONAL BORING PRICING**

**Per foot pricing:**

<b>Run Length</b>	<b>1" Pipe (Price/ft.)</b>	<b>2" Pipe (Price/ft.)</b>	<b>4" Pipe (Price/ft.)</b>	<b>6" Pipe (Price/ft.)</b>
100' – 250'	\$ 9.00	\$ 11.00	\$ 14.00	\$ 18.00
251 – 500'	\$ 9.00	\$ 10.00	\$ 13.00	\$ 17.00
500' & over	\$ 8.00	\$ 9.00	\$ 12.00	\$ 17.00

### **HAND TRENCHING PRICING**

**Per foot pricing:**

<b>Run Length</b>	<b>1" Pipe (Price/ft.)</b>	<b>2" Pipe (Price/ft.)</b>	<b>4" Pipe (Price/ft.)</b>	<b>6" Pipe (Price/ft.)</b>
100' – 250'	\$ 7.00	\$ 7.00	\$ 11.00	\$ 12.00
251 – 500'	\$ 6.00	\$ 7.00	\$ 11.00	\$ 12.00
500' & over	\$ 6.00	\$ 7.00	\$ 11.00	\$ 12.00

Percentage Mark Up on Manufacturer's wholesale price for parts and materials, regardless of Manufacturer (**Cost plus mark-up %**). Original itemized invoices for materials shall be submitted as required.

10.00%

Ground Penetrating Radar (GPR) underground survey services at various locations county wide. (Rates to include mobilization, imaging technician and report)

\$450.00 per ½ day (4 hours)

\$800.00 per day (8) hours)

One year Warranty furnished.

# PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 21, 2013**

**Bid No:** 13-855-215

**Bid Title:** Theatrical Lighting Controls & Equipment

**Original Bid No:** N/A

Recommend approval of this agenda item under the specific category checked below.

## Agenda Item Categories:

- ☒ Lowest Responsive Bid   ☐ Request for Proposal   ☐ Reject Bids   ☐ Piggy-Back Bid per 6A-1.012 (6)   ☐ Sale of Property  
☐ Revised Award \*   ☐ Highest Point Score   ☐ Re-Award (partial/whole) \*   ☐ State Contract per 6A-1.012 (5)  
☐ Renewal of Contract   ☐ Contract/Bid Termination \*   ☐ Contract Extension \* Term: \_\_\_\_\_   ☐ Co-Op Bid  
☐ Professional Services per FS 287.055   ☐ Direct Negotiation per 6A-1.012 (14)   ☐ Emergency Ratification \*

**Contract Period:** \_\_\_\_\_ thru ☒ N/A - One Time Purchase

**Contract Value:** \$ 57,256.00

**Contract Type:**   ☐ Estimated Dollar Amount   ☒ Firm, Fixed Dollar Amount   ☐ Firm, Fixed Unit Prices   ☐ Firm, Fixed Fees or Discounts

<b>Renewal Options:</b>	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None
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\* **Rationale/Reason**

\_\_\_\_\_

☐ **Reason for Submittal to Board Under Separate Cover:**

\_\_\_\_\_

Bidders Solicited: 102   Bids Received: 2   Late Bids: 0   Rejected Bids: 0   ☐ N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB   **For:** Osceola Fundamental High School  
**Title:** Director, Purchasing Department

**Requested By:** Michael Hewett   **Buyer:** Christine Roney  
**Title:** Director, Maintenance Department

**Recommended award by vendor as follows:**

**DATAPRO SYSTEMS, INC.**

Provide and deliver Strand or ETC theatrical lighting equipment at firm net pricing and training as needed.

# PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 21, 2013**

**Bid No:** 13-165-271-PB

**Bid Title:** Career & Technology Ed (S.T.E.M.)  
Supplies & Equipment - Catalog  
Discount

**Original Bid No:** N/A

Recommend approval of this agenda item under the specific category checked below.

**Agenda Item Categories:**

- ☐ Lowest Responsive Bid   ☐ Request for Proposal   ☐ Reject Bids   ☒ Piggy-Back Bid per 6A-1.012 (6)   ☐ Sale of Property  
☐ Revised Award \*   ☐ Highest Point Score   ☐ Re-Award (partial/whole) \*   ☐ State Contract per 6A-1.012 (5)  
☐ Renewal of Contract   ☐ Contract/Bid Termination \*   ☐ Contract Extension \* Term: \_\_\_\_\_   ☐ Co-Op Bid  
☐ Professional Services per FS 287.055   ☐ Direct Negotiation per 6A-1.012 (14)   ☐ Emergency Ratification \*

**Contract Period:** 5/21/13 thru 3/24/15

☐ N/A - One Time Purchase

**Contract Value:** \$ 500,000.00

**Contract Type:**   ☒ Estimated   ☐ Firm, Fixed   ☐ Firm, Fixed   ☒ Firm, Fixed  
Dollar Amount   Dollar Amount   Unit Prices   Fees or Discounts

**Renewal Options:**

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> None
	6-months	- year	

**\* Rationale/Reason**

Piggy-backing Palm Beach County Schools Bid #10C-52B.

☐ **Reason for Submittal to Board Under Separate Cover:**

Bidders Solicited: \_\_\_\_\_ Bids Received: \_\_\_\_\_ Late Bids: \_\_\_\_\_ Rejected Bids: \_\_\_\_\_ ☒ N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB   **For:** Food Service Department  
**Title:** Director, Purchasing Department

**Requested By:** Art Dunham   **Buyer:** Jena Grage  
**Title:** Director, Food Service Department

**Recommended award by vendor as follows: (see attached)**

## **MILO FOOD SERVICE EQUIPMENT DISTRIBUTION (V-31296)**

Provide and deliver equipment &supplies to the Pinellas County Schools Warehouse and other district locations, on an as needed basis per bid specifications.

<b>Item No.</b>	<b>Description</b>	<b>Discount / Quotes</b>
1	Supplies (catalog price/price lists is less than \$500)	20%
2	Equipment (catalog price/price lists is \$500 or more)	20%
3	Technology Education Labs	No Bid
4	Provide quotes	Yes
5	Provide quotes for lease equipment	No Bid

Note: See attached list provided in vendor's bid for a complete list of manufacturers that qualify for the 20% discount from list price.

Contact vendor for specific quote before ordering as additional discounts may be given based on items and quantities requested per item 4.

Food Service Department intends on purchasing Thermo-Kool Walk-in coolers/freezers along with Colorpoint and Low-Temp Serving Lines, on an as needed basis from this bid. This piggyback will allow various pieces of equipment to be purchased in a minimal time frame. Most of the equipment purchased is custom fabricated to size, which will allow them to be purchased as needed.

# PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 21, 2013**

**Bid No:** 13-485-114-RB

**Bid Title:** Custodial Supplies

**Original Bid No:** 13-485-114

Recommend approval of this agenda item under the specific category checked below.

## ***Agenda Item Categories:***

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☐ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property  
☐ Revised Award \* ☐ Highest Point Score ☒ Re-Award (partial/whole) \* ☐ State Contract per 6A-1.012 (5)  
☐ Renewal of Contract ☐ Contract/Bid Termination \* ☐ Contract Extension \* Term: \_\_\_\_\_ ☐ Co-Op Bid  
☐ Professional Services per FS 287.055 ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification \*

**Contract Period:** 5/21/13 thru 3/14/14

☐ N/A - One Time Purchase

**Contract Value:** \$ N/A

**Contract Type:** ☐ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

**Renewal Options:**

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None

## ***\* Rationale/Reason***

The previous vendor awarded item numbers 5, 26, 57, 65 & 87 on March 12, 2013, has been found in default. Items being re-awarded to next lowest bidders or will be purchased on the open market as needed.

☐ **Reason for Submittal to Board Under Separate Cover:**

Bidders Solicited: \_\_\_\_\_ Bids Received: \_\_\_\_\_ Late Bids: \_\_\_\_\_ Rejected Bids: \_\_\_\_\_ ☒ N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB  
**Title:** Director, Purchasing Department

**For:** Warehouse Department

**Requested By:** Douglas A. Abbott  
**Title:** General Manager Operations, WPSC

**Buyer:** Jena Grage

**Requested By:** Joe Zihala  
**Title:** Warehouse Coordinator, WPSC

**Recommended award by vendor as follows: (see attached)**

Provide and deliver custodial supplies with firm pricing for the contract period.

**Previous Award:**

ITEM NO.	ITEM	TERMS ITEM NO.	BRAND AND PART NO.	QTY (est.)	UOM	Pack Size	UNIT PRICE	Special I.D/QT#	VENDOR
5	<b>BAG, VACUUM CLEANER, CLOTH</b> - Premium Cloth Bag, Two way with slide and zipper, <b>to fit Eureka SC899C Vacuum</b> . Top Loading for use by itself or with paper inserts.	48531753	Powerflite #G765	510	each	1/ea.	\$7.87 ea.		Top-It-Off Imprints & Embroidering V-28582
26	<b>CAN LINER</b> - 56 gallon, 43" x 48", LD 1.40 mil., Star Seal, 100/case. Net case weight 19.3 lbs.	64028120	Triple S Futura™ #72434	2,000	cases	100/cs.	16.50 cs		Top-It-Off Imprints & Embroidering V-28582
57	<b>GLIDE, SWIVEL, CHAIR</b> - With ferrule for 5/8" OD round tube; 1-1/4" nylon base for Virco chairs.	48531722	Shiffler #1626NB	3,800	each	1/ ea.	0.55 ea.		Top-It-Off Imprints & Embroidering V-28582
65	<b>MASK, DISPOSABLE</b> - Non-Toxic dust & filter mask, 50/box.	48532280	Jackson Safety #3005846	1 or more	boxes	50/bx.	7.50 bx.		Top-It-Off Imprints & Embroidering V-28582
87	<b>PLUNGER, TOILET</b> - With flap & handle. Combination plunger that has a rubber suction cup equipped with a fold-out flap at the cup's mouth that fits into the drain opening. Includes threaded wood handle.	48531534	O'Cedar #4740	49	each	24/cs.	0.80 ea.		Top-It-Off Imprints & Embroidering V-28582

**Revised Award:**

ITEM NO.	ITEM	TERMS ITEM NO.	BRAND AND PART NO.	QTY (est.)	UOM	Pack Size	UNIT PRICE	Special I.D/QT#	VENDOR
5	<b>BAG, VACUUM CLEANER, CLOTH</b> - Premium Cloth Bag, Two way with slide and zipper, <b>to fit Eureka SC899C Vacuum</b> . Top Loading for use by itself or with paper inserts.	48531753	Powerflite #G765	510	each	1/ea.	\$11.34 ea		Sani-Chem Cleaning Supplies, Inc. V-1962
26	<b>CAN LINER</b> - 56 gallon, 43" x 48", LD 1.40 mil., Star Seal, 100/case. Net case weight 19.3 lbs.	64028120	Triple S Futura™ #72434	2,000	cases	100/cs.	21.98 cs		Gem Supply Company, Inc. V-27093
57	<b>GLIDE, SWIVEL, CHAIR</b> - With ferrule for 5/8" OD round tube; 1-1/4" nylon base for Virco chairs.	48531722	<b>NO AWARD</b>						
65	<b>MASK, DISPOSABLE</b> - Non-Toxic dust & filter mask, 50/box.	48532280	<b>NO AWARD</b>						
87	<b>PLUNGER, TOILET</b> - With flap & handle. Combination plunger that has a rubber suction cup equipped with a fold-out flap at the cup's mouth that fits into the drain opening. Includes threaded wood handle.	48531534	<b>NO AWARD</b>						

**NOTE:** Item #57, no award as there were no other bids received. Item #65, no award as all other bids received did not meet spec or provide sample for alternate product bid. Item #87, no award as second low bidder is unable to honor original bid price and all other vendors did not provide sample for alternate products bid. Items will be purchased on the open market as needed.

# PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 21, 2013**

**Bid No:** 13-785-160-RB

**Bid Title:** Diplomas

**Original Bid No:** N/A

Recommend approval of this agenda item under the specific category checked below.

## ***Agenda Item Categories:***

- ☐ Lowest Responsive Bid   ☐ Request for Proposal   ☒ Reject Bids   ☐ Piggy-Back Bid per 6A-1.012 (6)   ☐ Sale of Property  
☐ Revised Award \*   ☐ Highest Point Score   ☐ Re-Award (partial/whole) \*   ☐ State Contract per 6A-1.012 (5)  
☐ Renewal of Contract   ☐ Contract/Bid Termination \*   ☐ Contract Extension \* Term: \_\_\_\_\_   ☐ Co-Op Bid  
☐ Professional Services per FS 287.055   ☐ Direct Negotiation per 6A-1.012 (14)   ☐ Emergency Ratification \*

**Contract Period:** \_\_\_\_\_ thru \_\_\_\_\_ ☐ N/A - One Time Purchase

**Contract Value:** \$ N/A

**Contract Type:**   ☐ Estimated Dollar Amount   ☐ Firm, Fixed Dollar Amount   ☐ Firm, Fixed Unit Prices   ☐ Firm, Fixed Fees or Discounts

<b>Renewal Options:</b>	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None

## ***\* Rationale/Reason***

After bids were received and opened, the State of Florida announced changes in the information which must be placed on the diplomas. All bids are being rejected. The District will re-bid with revised specifications once the final information has been received from the state.

☐ **Reason for Submittal to Board Under Separate Cover:**

Bidders Solicited: 30   Bids Received: 4   Late Bids: 0   Rejected Bids: 4   ☐ N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB   **For:** County Wide  
**Title:** Director, Purchasing Department

**Requested By:** Pam Moore   **Buyer:** Frieda Juran  
**Title:** Executive Director, PreK12 Core Curriculum

***Recommended award by vendor as follows:***

# PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 21, 2013**

**Bid No:** 13-192-192

**Bid Title:** Dishwashing Products

**Original Bid No:** N/A

Recommend approval of this agenda item under the specific category checked below.

## Agenda Item Categories:

- ☐ Lowest Responsive Bid ☐ Request for Proposal ☒ Reject Bids ☐ Piggy-Back Bid per 6A-1.012 (6) ☐ Sale of Property  
☐ Revised Award \* ☐ Highest Point Score ☐ Re-Award (partial/whole) \* ☐ State Contract per 6A-1.012 (5)  
☐ Renewal of Contract ☐ Contract/Bid Termination \* ☐ Contract Extension \* Term: \_\_\_\_\_ ☐ Co-Op Bid  
☐ Professional Services per FS 287.055 ☐ Direct Negotiation per 6A-1.012 (14) ☐ Emergency Ratification \*

**Contract Period:** \_\_\_\_\_ thru ☐ N/A - One Time Purchase

**Contract Value:** \$ N/A

**Contract Type:** ☐ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

**Renewal Options:**

No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None

## **\* Rationale/Reason**

Eight bids were received, all bids were non-responsive. Specifications will be revised and contract will be re-bid.

☐ **Reason for Submittal to Board Under Separate Cover:**

\_\_\_\_\_

Bidders Solicited: 72 Bids Received: 8 Late Bids: 0 Rejected Bids: 8 ☐ N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB **For:** Food Service Department  
**Title:** Director, Purchasing Department

**Requested By:** Art Dunham **Buyer:** Jena Grage  
**Title:** Director, Food Service Department

**Recommended award by vendor as follows:**

# PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 21, 2013**

**Bid No:** 13-840-273-RN

**Bid Title:** TV Studio

**Original Bid No:** 12-840-240

Recommend approval of this agenda item under the specific category checked below.

## Agenda Item Categories:

- ☐ Lowest Responsive Bid   ☐ Request for Proposal   ☐ Reject Bids   ☐ Piggy-Back Bid per 6A-1.012 (6)   ☐ Sale of Property  
☐ Revised Award \*   ☐ Highest Point Score   ☐ Re-Award (partial/whole) \*   ☐ State Contract per 6A-1.012 (5)  
☒ Renewal of Contract   ☐ Contract/Bid Termination \*   ☐ Contract Extension \* Term: \_\_\_\_\_   ☐ Co-Op Bid  
☐ Professional Services per FS 287.055   ☐ Direct Negotiation per 6A-1.012 (14)   ☐ Emergency Ratification \*

**Contract Period:** 5/23/13 thru 5/22/14

☐ N/A - One Time Purchase

**Contract Value:** \$ 180,000.00

**Contract Type:**   ☒ Estimated Dollar Amount   ☐ Firm, Fixed Dollar Amount   ☒ Firm, Fixed Unit Prices   ☐ Firm, Fixed Fees or Discounts

<b>Renewal Options:</b>	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term	<input checked="" type="checkbox"/> Length of Each Term	<input type="checkbox"/> None
	1	6-months	1 - year	

\* **Rationale/Reason**

☐ **Reason for Submittal to Board Under Separate Cover:**

\_\_\_\_\_

Bidders Solicited: \_\_\_\_\_ Bids Received: \_\_\_\_\_ Late Bids: \_\_\_\_\_ Rejected Bids: \_\_\_\_\_ ☒ N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB  
**Title:** Director, Purchasing Department

**For:** County Wide Schools

**Requested By:** Bonnie Kelley  
**Title:** Supervisor, Library/Media Technology Department

**Buyer:** Jaime Haney

**Recommended award by vendor as follows:** (see attached)

## ENCORE BROADCAST SOLUTIONS V-7108

To provide, deliver, and install Television Studio's as requested per the list of equipment for any elementary or secondary school. Pricing is established only in the event of such upgrades being funded. Depending on TV Studio currently at a school, not all equipment listed would be required for a TV Studio.

Elementary Schools						
Bid Item #	Item Description	Qty	UOM	Brand and Model	Unit Price	Total
1	Video Camera	2	EA	Pan AG-HMC80	\$2,098.00	\$ 4,196.00
2	Tripod	2	EA	Manfrotto 504HD, 546BK	\$ 648.48	\$ 1,296.96
3	Teleprompter	2	EA	kit-ED-FLEX215	\$1,195.24	\$ 2,390.48
4	DVD/HDD Recorder	1	EA	Magnavox Model # Mdr513h	\$ 399.47	\$ 399.47
5	Tricaster	1	EA	NewTek Model # tstudioedf	\$4,995.00	\$ 4,995.00
6	LC-11 Switching Control Surface	1	EA	NewTek Model # 1c11edf	\$1,599.99	\$ 1,599.99
7	CD Player / Cassette Tape Player	1	EA	TEAC Model # CD2001	\$ 366.96	\$ 366.96
8	Audio Mixer, 14 Channel	1	EA	Mackie Model 1402-VLZ3	\$ 324.73	\$ 324.73
9	Intercom System	1	EA	Pro540 System	\$2,562.27	\$ 2,562.27
10	23", color Widescreen LCD Monitor	1	EA	Viewsonic Model # VX2450WM	\$ 211.68	\$ 211.68
11	Microphone, lavalier type	4	EA	Shure Model # MX183	\$ 211.99	\$ 847.96
12	Microphone, handheld	1	EA	Shure Model # SM58CN	\$ 96.99	\$ 96.99
13	Cable XLR Microphone, 25 ft	5	EA	C25J	\$ 14.59	\$ 72.95
14	Single Lamo, mini profile	4	EA	Model # MSL155/K180 KW2	\$ 564.48	\$ 2,257.92
15	Duel Lamp, mini profile	8	EA	Model # MSL255/18KW2	\$ 689.92	\$ 5,519.36
16	Mount, Light Fixture	12	EA	Light Source MAB	\$ 9.99	\$ 119.88
17	Safety Cable	12	EA	Light Source SC	\$ 3.43	\$ 41.16
18	UPS Battery Backup	1	EA	Smart UPS 1000 1000VA/640W	\$ 431.90	\$ 431.90
19	Portable Encoder	1	EA	Video Furnace Model # SD H.264 IP	\$3,669.99	\$ 3,669.99
20	Field Package	1	EA	Canon Model # HFR100 SDXC	\$ 324.91	\$ 324.91
21	Video Bag	1	EA	Pro Video Bag Model # SCA1000	\$ 2.99	\$ 2.99
22	SDHC Card 16GB Class 6 SDHC Card	1	EA		\$ 19.49	\$ 19.49
23	Tripod	1	EA	Bogen Model # 701 HDV, 547BK	\$ 259.79	\$ 259.79
24	Wireless Microphone System	1	EA	Sennheiser Model # EW112-P G3	\$ 536.99	\$ 536.99
25	Assorted Cables, labeling and CAD Drawing	1	Lot		\$ 500.00	\$ 500.00
26	Training onsite, nine hours	1	Lot		\$1,000.00	\$ 1,000.00
27	Labor Cost	1	Lot		\$1,050.00	\$ 1,050.00
28	Three year maintenance	1	Lot	<i>3-year plus 1-year factory</i>	\$3,600.00	\$ 3,600.00
					<b>Total</b>	<b>\$ 38,695.82</b>

Middle/High Schools						
Bid Item #	Item Description	Qty	UOM	Brand/Model	Unit Price	Total
1	Video Camera	3	EA	Panasonic Model # AG-HMC150	\$2,857.80	\$ 8,573.40
2	Camera Controller	3	EA	VZ Model # Stealth PZFI	\$ 160.16	\$ 480.48
3	Tripod	3	EA	Manfrotto 504HD, 546BK	\$ 648.48	\$ 1,945.44
4	Tripod Dolly	3	EA	Manfrotto Model # 114	\$ 284.14	\$ 852.42
5	Teleprompter System 15" color screen	3	EA	kit-ED-FLEX215	\$1,195.24	\$ 3,585.72
6	DVD/HDD Recorder	1	EA	Magnavox Model # Mdr513h	\$ 399.47	\$ 399.47
7	Tricaster,	1	EA	NewTek Model # tstudioedf	\$4,995.00	\$ 4,995.00
8	Switching Control Surface	1	EA	New Tek LC-11 Model # lc11edf	\$1,599.99	\$ 1,599.99
9	Green Screen Chromokey	1	EA	11x12 Green Screen Chromokey	\$ 286.80	\$ 286.80
10	CD Player/ipod Docking Station	1	EA	TEAC Model # CD2001	\$ 366.96	\$ 366.96
11	Audio Mixer, 16-channel	1	EA	Mackie 1642-VLZ3	\$ 568.49	\$ 568.49
12	Intercom System 7-station	1	EA	Pro540 System	\$4,549.99	\$ 4,549.99
13	Monitor 23", color	1	EA	Viewsonic Model # VX2450wm	\$ 211.68	\$ 211.68
14	Microphone, lavalier type	4	EA	Shure Model # MX183	\$ 145.00	\$ 580.00
15	Microphone, handheld type	2	EA	Shure Model #SM-58CN	\$ 96.99	\$ 193.98
16	Cable XLR Microphone 25-Foot	9	EA	C25J or equal	\$ 14.59	\$ 131.31
17	Audio Snake	1	EA	RapcoHorizon Model # 50E20	\$ 175.99	\$ 175.99
18	Lighting MSL155/180 DIM Single	4	EA	KW2 ONLY	\$ 776.15	\$ 3,104.60
19	Lighting MSL255/180 DIM Duel	8	EA	KW2 ONLY	\$ 899.99	\$ 7,199.92
20	Mount, Light Fixture, for Item No. 17 & 18.	12	EA	Light Source Model # MAB	\$ 9.99	\$ 119.88
21	Safety Cable, for Item No. 17 & 18.	12	EA	Light Source Model # SC	\$ 3.43	\$ 41.16
22	Lighting Dimmers 20 AMP	4	EA	DOVE Model # 408SU	\$ 616.00	\$ 2,464.00
23	Lighting Controller 12 channel	1	EA	DOVE Model # Q512M	\$ 752.33	\$ 752.33
24	UPS Battery Backup	1	EA	APC Model # Smart UP1000VA/640W	\$ 431.90	\$ 431.90
25	Portable Encoder	1	EA	SD H.264 IP Encoder	\$3,669.99	\$ 3,669.99
26	Canon Model # HFR100 SDXC	3	EA	Canon Model # HFR100 SDXC	\$ 324.99	\$ 974.97
27	Video Bag	3	EA	Cannon Pro Model # SCA1000	\$ 2.99	\$ 8.97
28	SDHC Card 16GB Class 6 SDHC Card	3	EA		\$ 19.49	\$ 58.47
29	Tripod	3	EA	Bogen Model # 701 HDV, 547BK	\$ 259.79	\$ 779.37

Middle/High Schools (con't)						
Bid Item #	Item Description	Qty	UOM	Brand/Model	Unit Price	Total
30	Wireless Microphone System	3	EA	Sennheiser Model # EW112-P G3	\$ 536.99	\$ 1,610.97
31	Assorted Cables, labeling and CAD Drawing	1	Lot		\$ 650.00	\$ 650.00
32	Training onsite, nine hours.	1	Lot		\$1,000.00	\$ 1,000.00
33	Labor Cost	1	Lot		\$1,050.00	\$ 1,050.00
34	Three year maintenance	1	Lot	<i>3-year plus 1-year factory</i>	\$4,995.00	\$ 4,995.00
					<b>Total</b>	\$ 58,681.85

# PURCHASING AGENDA ITEM

School Board of Pinellas County, Florida

School Board Meeting of: **May 21, 2013**

**Bid No:** 13-750-276-RN

**Bid Title:** Concrete, Redi-Mix

**Original Bid No:** 11-750-215

Recommend approval of this agenda item under the specific category checked below.

**Agenda Item Categories:**

- ☐ Lowest Responsive Bid   ☐ Request for Proposal   ☐ Reject Bids   ☐ Piggy-Back Bid per 6A-1.012 (6)   ☐ Sale of Property  
☐ Revised Award \*   ☐ Highest Point Score   ☐ Re-Award (partial/whole) \*   ☐ State Contract per 6A-1.012 (5)  
☒ Renewal of Contract   ☐ Contract/Bid Termination \*   ☐ Contract Extension \* Term: \_\_\_\_\_   ☐ Co-Op Bid  
☐ Professional Services per FS 287.055   ☐ Direct Negotiation per 6A-1.012 (14)   ☐ Emergency Ratification \*

**Contract Period:** 5/22/13 thru 5/23/14

☐ N/A - One Time Purchase

**Contract Value:** \$ 65,000.00

**Contract Type:**   ☒ Estimated Dollar Amount   ☐ Firm, Fixed Dollar Amount   ☒ Firm, Fixed Unit Prices   ☐ Firm, Fixed Fees or Discounts

<b>Renewal Options:</b>	No. of Terms Remaining	<input type="checkbox"/> Length of Each Term 6-months	<input type="checkbox"/> Length of Each Term - year	<input checked="" type="checkbox"/> None
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\* **Rationale/Reason**

\_\_\_\_\_

☐ **Reason for Submittal to Board Under Separate Cover:**

\_\_\_\_\_

Bidders Solicited: \_\_\_\_\_ Bids Received: \_\_\_\_\_ Late Bids: \_\_\_\_\_ Rejected Bids: \_\_\_\_\_ ☒ N/A - Bids Not Required

**Submitted By:** Linda M. Balcombe, CPPO, CPPB  
**Title:** Director, Purchasing Department

**For:** Maintenance Department

**Requested By:** Michael Hewett  
**Title:** Director, Maintenance Department

**Buyer:** Christine Roney

**Recommended award by vendor as follows:** (see attached)

## **CONCRETE ON CALL, INC. (V-11227)**

Supply and deliver Concrete, Ready-Mix; batch mixed materials at jobsites on an as needed bases. Batch mixed concrete shall be provided as specified for the construction of sidewalks, slabs, footers, driveways, driveway aprons, combination curb and gutters as well as other such types of non-structural concrete installations at various facilities county wide, per specifications.

### **Category No. 1: Ready-Mix Concrete, Class I - Regular Rock (1 to 9 cubic yards)**

DESCRIPTION	UNIT PRICE PER CUBIC YARD
3000 PSI FDOT Mix - Regular Rock w/out Fibermesh® Reinforcement	\$95.25/c. y.
3000 PSI FDOT Mix – Regular Rock w/ Fibermesh® Reinforcement	\$95.25/c. y.

### **Category No. 2: Ready-Mix Concrete, Class I - (Chatt Rock/ 2” Pump Mix) (1 to 9 cubic yards)**

DESCRIPTION	UNIT PRICE PER CUBIC YARD
3000 PSI FDOT Mix - Chatt Rock w/out Fibermesh® Reinforcement	\$95.25/c. y.
3000 PSI FDOT Mix – Chatt Rock w/ Fibermesh® Reinforcement	\$95.25/c. y.

**PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE**

*School Board of Pinellas County, Florida*

**School Board Meeting of: May 21, 2013**

**Bid File No:** 13-205-280-SS

**Bid File Title:** Sole Source Software and Support Upgrade: Elke

**Contract Period:** thru ☒ N/A - One Time Purchase

**Contract Value:** \$ 396,176.40

**Contract Type:** ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

**\* Rationale/Reason**

This vendor is the developer and sole distributor of the EAM (Enterprise Asset Management) software system. Infor, Inc. has acquired the Elke product and the EAM software solution is designed to upgrade the outdated capabilities of the current Elke System..

**Submitted By:** Linda M. Balcombe, CPPO, CPPB

**For:** Technology Information System Department

**Title:** Director, Purchasing Department

**Requested By:** Norm Kelton

**Buyer:** Mark Shuman, CPPO

**Title:** Assistant Superintendent, Technology Information Systems

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**Recommended award by vendor as follows: (see attached)**

**INFOR, INC.**

Provide software and support services to existing Elke Work Order System to the Enterprise Asset Management (EAM) solution in order to upgrade the outdated capability of the current system.

**I. Component System**

	Part #	Component System
1	EEN-DS7I-SQL	Infor EAM Enterprise Edition –MS SQL
2	EEN-DS7I-REQ	Infor EAM Enterprise Edition Requestor
3	EEN-DS7I-WEBCL	Infor EAM Enterprise Edition Web Services Connector License
4	COG-DS7I-REPCS	Infor EAM Enterprise Edition Advanced Reporting Consumer
5	COG-DS7I-REPAU	Infor EAM Enterprise Edition Advanced Reporting Author
6	EEN-DS7I-MOB	Infor EAM Enterprise Edition Mobile
7	EEN-DS7I-BAR	Infor EAM Enterprise Edition Barcoding

Total License Fee: \$140,709.50

II. Annual Support Fee

Initial Term of Support through June 30, 2014: \$28,141.90

III. EAM Implementation and Service Fees

Resource Role	Estimated Hours	Hourly Rate	Estimated Fee
Application Consultant	632	\$185.00	\$116,920.00
Technical Consultant	48	185.00	8,880.00
COE Consultant	104	65.00	6,760.00
Project Manager	195	185.00	36,445.00
Technical Consultant – Integration	112	185.00	20,720.00
COE Consultant – Integration	328	65.00	21,320.00
Project Manager – Integration	88	185.00	16,280.00
TOTAL:			\$227,325.00

Estimated time and costs are listed above, actual project time and cost may vary from the estimates provided.



## SOFTWARE SERVICES AGREEMENT

THIS SOFTWARE SERVICES AGREEMENT (the "Services Agreement") is made between Infor (US), Inc. ("Infor") and Pinellas County School Board ("Licensee") as of the Effective Date. The parties agree as follows:

### 1. Definitions.

(a) "**Affiliate**" means any entity, directly or indirectly, controlling, controlled by, or under common control with, Infor.

(b) "**Confidential Information**" means non-public information of an Affiliate or a party to this Agreement that is identified as or would be reasonably understood to be confidential and/or proprietary. Confidential Information does not include information that: (i) is or becomes known to the public without fault or breach of the Recipient; (ii) the Discloser regularly discloses to third parties without restriction on disclosure; (iii) the Recipient obtains from a third party without restriction on disclosure and without breach of a non-disclosure obligation; or (iv) is independently developed by the Recipient without access to Confidential Information.

(c) "**Discloser**" means the party providing Confidential Information to the Recipient.

(d) "**Effective Date**" means the date identified on the signature page of this Services Agreement as the Effective Date.

(e) "**Equipment**" means the hardware and systems software configuration on which Infor supports use of the Licensed Software.

(f) "**Intellectual Property Rights**" means any and all rights in patents, patent applications, copyrights, copyright registrations, trade secrets, trademarks and service marks (including, where applicable, all derivative works of the foregoing).

(g) "**Licensed Software**" means the computer software programs licensed by Infor or its Affiliate to Licensee.

(h) "**Recipient**" means the party receiving Confidential Information of the Discloser.

(i) "**Residual Knowledge**" means ideas, concepts, know-how or techniques related to the Discloser's technology and Confidential Information that are retained in the unaided memories of the Recipient who had rightful access to Confidential Information.

(j) "**Services**" means the software-related professional services that Infor will provide Licensee as contemplated under this Services Agreement and/or any Work Order.

(k) "**Work Order**" has the meaning ascribed to such term in Section 2(a) of this Services Agreement.

### 2. Services.

(a) **Work Orders** Infor will provide Licensee with Services as set forth in one or more mutually agreed to and signed work order(s) which shall contain without limitation, a description of the Services, the Services rate(s) and payment terms (each a "**Work Order**"). The parties agree that Work Orders may not be complete statements of Services required by Licensee and additional Services may be required which would be difficult to determine as of the date of this Services Agreement or of the applicable Work Order. At Licensee's request, the Work Order may include an estimate of charges for the Services, but such estimate shall not be binding on Infor or convert the Work Order into a fixed price contract with respect to such Services. Unless expressly stated otherwise: (i) the Services rates are for an 8-hour person-day and will not include the expenses and charges referred to in Section 3(a) of this Services Agreement; (ii) the quoted rates shall represent Infor's current rates applicable to Licensee (i.e., the rates applicable to Licensee as of the effective date of the Work Order) for the resources specified; and (iii) to the extent that Infor raises the rates charged for Services during the course of a project, Licensee shall be required to pay Infor at the increased rates. Infor is under no obligation to perform any Services other than pursuant to a Work Order. Notwithstanding the foregoing, if Infor performs Services at the direction of Licensee and the parties have not signed a Work Order for such Services, then such Services shall be subject to all terms and conditions of this Services Agreement, and Infor's then-current rates for such Services shall apply. Infor may provide Services through its third-party contractors ("**Contractors**"), but, in all such cases, Infor will remain subject to the obligations hereunder.

(b) **Conditions On Providing Services.** Licensee must assign a project manager who will assume responsibility for management of the project for which the Services are provided. Licensee will establish the overall project direction, including assigning and managing the Licensee's project personnel team. Licensee must provide Infor with such facilities, equipment and support as are reasonably necessary for Infor to provide Services, including remote access to the Equipment. Infor owns and will own all right, title and interest to the Services and any work product generated from the Services ("**Work Product**"), and Licensee will execute and deliver to Infor any documents reasonably necessary to vest in Infor all right, title and interest therein. Subject to the terms and conditions of this Services Agreement, Infor grants Licensee a perpetual, non-exclusive, non-transferable license (without the right to sublease or sublicense) to use and copy for use the Work Product for Licensee's own, internal computing operations.

(c) **Scheduling and Cancellation of Scheduled Services.** In connection with any Work Order, Licensee should make staffing requests at least four (4) weeks in advance to increase the likelihood that the request can be filled for the date requested. While it is possible to secure staffing within this time frame (and Infor will make commercially

reasonable efforts to comply with such staffing requests), the probability of obtaining the requested resources decreases the closer the request is made to the need date. The parties agree that once Licensee and Infor have scheduled a specific time during which Infor will provide Services under the terms of this Services Agreement and/or a Work Order, Licensee will be obligated to pay Infor for such Services as if Infor had performed such Services on the date scheduled and any related travel and living expenses to the extent such travel and living expenses are non-refundable, unless Licensee has notified Infor that Licensee would like to reschedule or cancel the provision of such Services at least twenty one (21) days prior to the date which Infor is scheduled to perform such Services

### **3. Payment and Taxes.**

(a) Payment Unless otherwise stated in the applicable Work Order, Infor will invoice Licensee for all Services and applicable charges on a bi-weekly basis, as Infor renders the Services or Licensee incurs the charges, as applicable. Licensee will also reimburse Infor for actual travel and living expenses that Infor incurs in providing Licensee with Services under this Services Agreement, with reimbursement to be on an as-incurred basis. Licensee will also reimburse Infor for all charges incurred in connection with accessing Equipment, if any. Licensee will pay each Infor invoice within fifteen (15) days of the date of invoice. Late payments are subject to a late charge equal to the lesser of: (i) one and one-half percent (1½%) per month; and (ii) the highest rate permitted by applicable law.

(b) Taxes. Licensee is responsible for paying all taxes (except for taxes based on Infor's net income or capital stock) relating to this Services Agreement, and any Services provided and payments made hereunder. Applicable tax amounts (if any) are not included in the fees set forth in this Services Agreement and any Work Order. In each instance, Infor will invoice Licensee for applicable tax amounts and such invoices are due upon Licensee's receipt thereof

### **4. Limited Warranty and Disclaimer of Warranties.**

(a) Limited Services Warranty and Remedy For Breach Infor warrants to Licensee that, for the period beginning on the specific date of the applicable Work Order and continuing for ninety (90) days after the completion of Services pursuant to that Work Order, Infor will render all Services under such Work Order with reasonable care and skill. If Licensee notifies Infor within the warranty period of a breach of the foregoing warranty, Infor will re-perform such Services in compliance with the foregoing warranty. If despite its reasonable efforts, Infor is unable to provide Licensee with Services in compliance with the foregoing warranty, then, subject to the limitations set forth in Section 12 of this Services Agreement, Licensee may pursue its remedy at law to recover direct damages resulting from the breach of this limited warranty. These remedies are exclusive and are in lieu of all other remedies, and Infor's sole obligations for breach of this limited warranty are contained in this Section 4(a).

(b) Disclaimer of Warranty The limited warranty in Section 4(a) is made to Licensee exclusively and is in lieu of all other warranties. **INFOR MAKES NO OTHER WARRANTIES WHATSOEVER, EXPRESS OR IMPLIED,**

**WITH REGARD TO ANY SERVICES PROVIDED UNDER THIS SERVICES AGREEMENT AND/OR ANY WORK ORDER, IN WHOLE OR IN PART. INFOR EXPLICITLY DISCLAIMS ALL WARRANTIES OF NON-INFRINGEMENT, MERCHANTABILITY AND OF FITNESS FOR A PARTICULAR PURPOSE. INFOR EXPRESSLY DOES NOT WARRANT THAT THE SERVICES WILL MEET LICENSEE'S REQUIREMENTS.**

(c) FAILURE OF ESSENTIAL PURPOSE. THE PARTIES HAVE AGREED THAT THE LIMITATIONS SPECIFIED IN SECTIONS 4 AND 12 WILL SURVIVE AND APPLY EVEN IF ANY REMEDY SPECIFIED IN THIS SERVICES AGREEMENT IS FOUND TO HAVE FAILED OF ITS ESSENTIAL PURPOSE, AND REGARDLESS OF WHETHER LICENSEE HAS ACCEPTED ANY SERVICE UNDER THIS SERVICES AGREEMENT.

*Nonstandard 5. Confidential Information.* Except as otherwise permitted under this Services Agreement or otherwise required by Florida laws, the Recipient will not disclose to any third party, or make any use of the Discloser's Confidential Information. The Recipient will use at least the same standard of care to maintain the confidentiality of the Discloser's Confidential Information that it uses to maintain the confidentiality of its own Confidential Information, but in no event less than reasonable care. Except in connection with the Licensed Software and any software provided with the Licensed Software, the non-disclosure and non-use obligations of this Services Agreement will remain in full force with respect to each item of Confidential Information for a period of ten (10) years after Recipient's receipt of that item. However, Licensee's obligations to maintain both the Licensed Software and any software provided with the Licensed Software as confidential will survive in perpetuity. Notwithstanding the foregoing, this Section is not intended to prevent a Recipient from using Residual Knowledge, subject to any Intellectual Property Rights of the Discloser. Infor acknowledges that Licensee is subject to certain State and Federal freedom of information and open records statutes. In the event that Licensee receives a request for disclosure of any Confidential Information, Licensee will promptly provide Infor notice of such request for information so that Infor may avail itself of any opportunities to prevent disclosure, to the extent Infor deems necessary, in accordance with applicable law. Should Infor be unable to prevent disclosure in accordance with applicable laws and procedures, then Licensee may release such information without penalty or liability, but only to least extent required under applicable law

### **6. Term and Termination.**

(a) Right of Termination. If either party materially breaches any material obligation in this Services Agreement or a Work Order (including, without limitation, any obligation to pay fees), and fails to remedy such breach (if such breach can be remedied) within thirty (30) days of receipt of written notice of such breach, the other party may terminate this Services Agreement (including all Work Orders hereunder). Notwithstanding the foregoing, to the extent such material breach cannot be remedied through efforts of the breaching party, the other party has the right to terminate this Services Agreement (including all Work Orders hereunder) on less than thirty days' written

notice. Notice to Infor of an alleged breach of warranty will not constitute a notice of termination of this Agreement.

(b) Effect of Termination. Upon termination of this Services Agreement by either party, Infor will discontinue the provision of all Services and Licensee will promptly pay Infor for all Services rendered through the effective date of such termination. Termination of this Services Agreement will not release either party from making payments which may be owing to the other party under the terms of this Services Agreement for all Services rendered through the effective date of such termination.

(c) Survival of Obligations. All obligations relating to non-use and non-disclosure of Confidential Information, limitation of liability, and such other terms which by their nature survive termination, will survive termination of this Services Agreement

(d) Termination Without Prejudice to Other Rights and Remedies Termination of this Services Agreement will be without prejudice to the terminating party's other rights and remedies pursuant to this Services Agreement

7. Notices. All notices and other communications required or permitted under this Services Agreement or required by law must be in writing and will be deemed given when: delivered personally; sent by registered or certified mail, return receipt requested; transmitted by facsimile confirmed by first class mail; or sent by overnight courier. Notices must be sent to a party at its address shown on the signature page of this Services Agreement, or to such other place as the party may subsequently designate for its receipt of notices in accordance with this Section. Licensee must promptly send copies of any notice of material breach and/or termination of this Services Agreement to Infor, Attention: General Counsel, 40 General Warren Blvd Suite # 110, Malvern, PA 19355, USA, FAX number 678-319-8949, or to such other place as Infor may subsequently designate for its receipt of notices.

8. Force Majeure. Except with respect to the payment of fees under this Services Agreement or a Work Order, neither party will be liable to the other for any failure or delay in performance under this Services Agreement due to circumstances beyond its reasonable control, including Acts of God, acts of war, terrorist acts, natural disasters, accident, labor disruption, acts, omissions and defaults of third parties and official, governmental and judicial action not the fault of the party failing or delaying in performance, or the threat of any of the foregoing.

9. Assignment. Licensee may not assign or transfer any of its rights or obligations under this Services Agreement, whether by law or otherwise, and any attempt at such assignment will be void without the prior written consent of Infor. For purposes of this Services Agreement, "assignment" shall include use of the Licensed Software for benefit of any third party to a merger, acquisition and/or other consolidation by, with, or of Licensee, including any new or surviving entity that results from such merger, acquisition and/or other consolidation

10. No Waiver. A party's failure to enforce its rights with respect to any single or continuing breach of this Services Agreement will not act as a waiver of the right of that party to later enforce any such rights or to enforce any other or any subsequent breach

Nonstandard 11. Choice of Law; Severability. This Services Agreement will be governed by and construed under the laws of the State of Florida, as applicable to agreements executed and wholly performed therein, but without regard to the choice of law provisions thereof. This Services Agreement is originally written in the English language and the English language version shall control over any translations. If any provision of this Services Agreement is illegal or unenforceable, it will be deemed stricken from the Services Agreement and the remaining provisions of the Services Agreement will remain in full force and effect. The United Nations Convention on the International Sale of Goods (CISG) shall not apply to the interpretation or enforcement of this Agreement.

## 12. LIMITATIONS OF LIABILITY.

(a) LIMITED LIABILITY OF INFOR. THE TOTAL LIABILITY OF INFOR, ITS AFFILIATES AND CONTRACTORS IN CONNECTION WITH THE SERVICES, OR ANY OTHER MATTER RELATING TO THIS SERVICES AGREEMENT (WHATEVER THE BASIS FOR THE CAUSE OF ACTION) SHALL NOT EXCEED THE FEE THAT LICENSEE ACTUALLY PAID TO INFOR FOR THE SERVICES GIVING RISE TO THE LIABILITY UNDER THE APPLICABLE WORK ORDER.

(b) EXCLUSION OF DAMAGES. IN NO EVENT SHALL INFOR, ITS AFFILIATES OR CONTRACTORS BE LIABLE FOR ANY SPECIAL, INCIDENTAL, INDIRECT OR CONSEQUENTIAL DAMAGES OR DAMAGES FOR LOST PROFITS, WHETHER BASED ON BREACH OF CONTRACT, TORT (INCLUDING NEGLIGENCE), PRODUCT LIABILITY, OR OTHERWISE, AND REGARDLESS OF WHETHER INFOR HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.

13. Compliance With Laws. Licensee will comply with all laws, rules and regulations applicable to the use of the Services and the Work Product.

Nonstandard 14. Non-Solicitation of Employees. During the period that Infor is providing Services pursuant to this Services Agreement and for a period of one (1) year following the completion of such Services, neither Infor nor Licensee will Solicit for employment or retention as an independent contractor, any Resource of the other party without the prior written consent of the other party. "Solicit" as used in this Section does not include general solicitations, such as advertisements in newspapers, trade publications or on the internet. "Resource" for purposes of this Section means: (a) employees of the non-hiring party who directly worked on the Services project at Licensee's location (the "Project"), and (b) former employees of the non-hiring party who directly worked on the Project and whose employment with that party ended less than six (6) months prior to the date of such offer to hire, hire, Solicitation, or employment

15. Entire Agreement. This Services Agreement contains the entire understanding of the parties with respect to its subject matter, and supersedes all prior oral and written communications between the parties about its subject matter. Any purchase order or similar document, which may be issued by Licensee in connection with this Services Agreement

does not modify this Services Agreement. No modification of this Services Agreement will be effective unless it is in writing, is signed by each party, and expressly provides that it amends this Services Agreement. This Services Agreement and any signed agreement or instrument entered into in connection herewith or contemplated hereby, and any amendments hereto or thereto, to the extent signed and delivered by means of digital imaging,

electronic mail or a facsimile machine, shall be treated in all manner and respects as an original agreement or instrument and shall be considered to have the same binding legal effect as if it were the original signed version thereof delivered in person. This Services Agreement and all Work Orders may be signed in counterparts.

THE PARTIES have executed this Services Agreement through the signatures of their respective authorized representatives

Effective Date. \_\_\_\_\_

**Infor (US), Inc.**

Signature. \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

Address: \_\_\_\_\_

Signature Date. \_\_\_\_\_

**LICENSEE: Pinellas County School Board**

Signature. \_\_\_\_\_

Printed Name: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

Address: \_\_\_\_\_

Signature Date. \_\_\_\_\_

ATTEST:

*Superintendent*

**Approved As To Form:**

*[Signature]*  
\_\_\_\_\_  
School Board Attorneys Office

**PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE**

*School Board of Pinellas County, Florida*

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**School Board Meeting of: May 21, 2013**

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**Bid File No:** 13-205-247-SS

**Bid File Title:** Sole Source Sole Source  
Portable Encoders

**Contract Period:** 5/12/13 thru 5/11/14

☐ N/A - One Time Purchase

**Contract Value:** \$ 252,339.75

**Contract Type:** ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

**\* Rationale/Reason**

The vendor has the exclusive distribution rights for Video Furnace Products & Service from HaiVision Network Video.

**Submitted By:** Linda M. Balcombe, CPPO, CPPB  
**Title:** Director, Purchasing Department

**For:** County Wide

**Requested By:** Bonnie Kelley  
**Title:** Supervisor, Library/Media Technology  
Department

**Buyer:** Jaime Haney

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**Recommended award by vendor as follows:**

**JDL HORIZONS LLC; (V-27403)**

Provide and deliver HaiVision Barracuda Encoders as needed to make the district's video-over-IP enterprise solution available throughout the school district. The portable encoder appliance includes: software, interface w/composite, Svideo, and R/L audio inputs, 20' patch cable, 1-year technical support and shipping charges.

	<u>QUANTITY</u>	<u>UNIT PRICE</u>	<u>TOTAL</u>
One time purchase at a discount of 25.16%	59 each	\$3,180.00	\$187,620.00
List of schools attached.			
Potential future purchases based on funds availability.	15 each	\$4,314.65	\$64,719.75
		<b>ESTIMATED TOTAL:</b>	<b>\$252,339.75</b>

- Anona Elementary School
- Bauder Elementary School
- Bayside High School
- Clearwater Fundamental Middle School
- Clearwater Intermediate School
- Dunedin Elementary School
- Dunedin Middle School
- Forest Lakes Elementary School
- Garrison-Jones Elementary School
- High Point Elementary School
- Douglas Jamerson Elementary School
- Lakewood Elementary School
- Largo Middle School
- Madeira Beach Fundamental School
- Maximo Elementary School
- Melrose Elementary School
- North Shore Elementary School
- Oak Grove Middle School
- Palm Harbor University High School
- Pinellas Park Elementary School
- Pinellas Park Middle School
- Plumb Elementary School
- San Jose Elementary School
- Seminole Elementary School
- John Sexton Elementary School
- St. Petersburg High School
- Tarpon Springs High School
- Tyrone Middle School
- Westgate Elementary School
- Azalea Middle School
- Bay Point Elementary School
- Joseph Carwise Middle School
- Clearwater High School
- Cross Bayou Elementary School
- Dunedin High School
- East Lake High School
- Frontier Elementary School
- Gibbs High School
- Highland Lakes Elementary School
- Lake St. George Elementary School
- Largo High School
- Lealman Avenue Elementary School
- Thurgood Marshal Fundamental Middle School
- Meadowlawn Middle School
- Mount Vernon Elementary School
- Northwest Elementary School
- Osceola High School
- Pasadena Fundamental Elementary School
- Pinellas Park High School
- Pinellas Secondary School
- Marjorie Rawlings Elementary School
- Sandy Lane Elementary School
- Seminole High School
- Shore Acres Elementary School
- Sunset Hills Elementary School
- Tarpon Springs Middle School
- Walsingham Elementary School
- Woodlawn Elementary School

**PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE**

*School Board of Pinellas County, Florida*

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**School Board Meeting of: May 21, 2013**

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**Bid File No:** 13-205-279-SS

**Bid File Title:** Sole Source Sole Source  
Computer Software  
License Agreement

**Contract Period:** 7/1/13 thru 6/30/14

☐ N/A - One Time Purchase

**Contract Value:** \$ 179,780.00

**Contract Type:**    ☐ Estimated            ☒ Firm, Fixed            ☐ Firm, Fixed            ☐ Firm, Fixed  
                                 Dollar Amount            Dollar Amount            Unit Prices            Fees or Discounts

**\* Rationale/Reason**

The vendor is the developer and holds the copyrights and sole distribution rights to this software.

**Submitted By:** Linda M. Balcombe, CPPO, CPPB

**For:** Dropout Prevention  
Department

**Title:** Director, Purchasing Department

**Requested By:** Diana Lenox

**Buyer:** Jaime Haney

**Title:** Director, Dropout Prevention Department

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**Recommended award by vendor as follows:**

**NCS PEARSON, INC. V-17075**

Provide and deliver annual subscriptions for licenses of NovaNET<sup>®</sup> software. NovaNET<sup>®</sup> is on-line computer-based courseware. The courseware includes 6000 different lessons with comprehensive student management and record keeping capabilities. The courseware is designed for grades 4 through post-secondary levels.

Quantity	Description	Unit Cost	Total
445	NovaNet and NovaNet Courseware Software Licenses. 12 month(s) of subscription.	\$ 404.00	\$ 179,780.00
<b>Subscription Total:</b>			<b>\$ 179,780.00</b>

**PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE**

*School Board of Pinellas County, Florida*

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**School Board Meeting of: May 21, 2013**

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**Bid File No:** 13-480-264-SS

**Bid File Title:** Sole Source Instructional Books

**Contract Period:** thru ☒ N/A - One Time Purchase

**Contract Value:** \$ 77,922.75

**Contract Type:** ☐ Estimated Dollar Amount ☒ Firm, Fixed Dollar Amount ☐ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

**\* Rationale/Reason**

This vendor holds the copyrights and distribution rights for these instructional books..

**Submitted By:** Linda M. Balcombe, CPPO, CPPB

**For:** Elementary Language Arts & Reading Department

**Title:** Director, Purchasing Department

**Requested By:** Kathleen Young-Parker

**Buyer:** Frieda Juran

**Title:** Director, Elementary Reading Department

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**Recommended award by vendor as follows:**

**HEINEMANN**

<u>QTY</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>TOTAL</u>
15 each	Fountas & Pinnell Leveled Literacy Intervention (LLI) Readers, Grade 3, #9780325028514	4,500.00	76,500.00
15 each	Benchmark, Assessment System #9780325027968	355.00	5,325.00
	Shipping		5,097.75
	<b>TOTAL</b>		<b>\$77,922.75</b>

This purchase is to provide additional resource that can be used with students in grades 3 and 4 as a Tier 2 and 3 resource at 15 struggling elementary schools. The Benchmark Assessment Kit is used in conjunction with the LLI program to monitor student's progress. Schools have intervention teachers onsite that will deliver this instruction to students.

**PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE**

*School Board of Pinellas County, Florida*

**School Board Meeting of: May 21, 2013**

**Bid File No:** 13-205-274-SS

**Bid File Title:** Sole Source Copyrighted  
Online Subscription

**Contract Period:** 6/1/13 thru 5/31/14

☐ N/A - One Time Purchase

**Contract Value:** \$ 57,690.00

**Contract Type:** ☐ Estimated Dollar Amount ☐ Firm, Fixed Dollar Amount ☒ Firm, Fixed Unit Prices ☐ Firm, Fixed Fees or Discounts

**\* Rationale/Reason**

The vendor is the supplier, publisher, and holds the copyrights for the BrainPOP Products..

**Submitted By:** Linda M. Balcombe, CPPO, CPPB

**For:** Technology, Information  
Systems Department

**Title:** Director, Purchasing Department

**Requested By:** Robert Liles

**Buyer:** Jaime Haney

**Title:** Director, Operations & User Support

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**Recommended award by vendor as follows:**

**BRAINPOP.COM. LLC (V-22365)**

<u>ITEM</u>	<u>QTY</u>	<u>DESCRIPTION</u>	<u>UNIT COST</u>	<u>TOTAL COST</u>
BPJr_District+Home Reference	19,000	BrainPOP Jr. for School District (includes home access) for 12 mos. for grades K-2 across the District	\$1.00	\$19,000.00
BPDistrict+Home_ Eng&Sp Reference	41,000	Unlimited access to BrainPOP and BrainPOP Spanish (includes home access) for 12 mos. for grades 3-8 across the District	\$1.10	\$45,100.00
		Discount	10%	(\$6,410.00)
			<b>TOTAL:</b>	<b>\$57,690.00</b>

**PURCHASING AGENDA ITEM for SOLE SOURCE COMMODITY and/or SERVICE**

*School Board of Pinellas County, Florida*

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**School Board Meeting of: May 21, 2013**

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**Bid File No:** 13-205-272-SS

**Bid File Title:** Sole Source Sole Source  
Software and Support

**Contract Period:** 5/18/13 thru 5/17/14

☐ N/A - One Time Purchase

**Contract Value:** \$ 36,552.00

**Contract Type:**    ☐ Estimated            ☒ Firm, Fixed            ☐ Firm, Fixed            ☐ Firm, Fixed  
                                 Dollar Amount            Dollar Amount            Unit Prices            Fees or Discounts

**\* Rationale/Reason**

The vendor owns the proprietary rights to this software and is the sole provider of professional support services. .

**Submitted By:**    Linda M. Balcombe, CPPO, CPPB            **For:**    County Wide  
**Title:**                    Director, Purchasing Department

**Requested By:**                    Robert Liles                    **Buyer:**    Jaime Haney  
**Title:**                    Director, Operations & User Support

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**Recommended award by vendor as follows:**

**TOOLS4EVER, INC. V-25956**

QTY	DESCRIPTION	PRICE
1	User Management Resource Administrator Automation 85,000 Users	\$19,002.00
1	Self Service Reset Password Management 85,000 Users	10,858.00
1	Self Service Reset Password Management 22,500 Users	6,692.00
<b>TOTAL:</b>		<b>\$36,552.00</b>